



JAMAICA PRODUCERS GROUP LIMITED

AND SUBSIDIARY AND ASSOCIATED COMPANIES

UNAUDITED GROUP RESULTS

12 WEEKS ENDED MARCH 22, 2003

CHAIRMAN'S STATEMENT


I am pleased to report that Jamaica Producers Group recorded net profit of \$397.4 million on revenue of \$3.8 billion for the 12 weeks ended March 22, 2003. Net profit increased 973.0% from the comparable period in 2002, primarily due to a substantial gain on the disposal of investments.

The Banana Division experienced difficult trading conditions and recorded a pre-tax profit of only \$16.9 million. Our banana business in the United Kingdom was adversely affected by aggressive retail price competition which led the major supermarket chains to increase the pressure on suppliers to reduce prices. Our position in the market remained strong, but our margins were squeezed. We are taking action to reduce costs and further improve efficiencies. Competitive pressures have, however, intensified since the end of the First Quarter.

The Fresh and Processed Foods Division remained strong, with a pre-tax profit of \$77.1 million.

The Corporate segment generated a profit of \$331.7 million. Investment activity is part of this segment. During the quarter, we sold the majority of our shareholding in Jamaica Money Market Brokers Limited, realizing a gain of \$324.7 million.

Our market position in bananas, other fresh produce and chilled juices, combined with our strong balance sheet, leaves us well positioned for continued growth in the fresh foods sector. We remain committed to our strategic objectives and the creation of shareholder value.


C. H. Johnston Chairman

GROUP BALANCE SHEET as at MARCH 22, 2003

	Unaudited as at March 22, 2003	Unaudited as at March 23, 2002	Audited as at December 31, 2002
	\$ 000	\$ 000	\$ 000
Current Assets			
Cash and short term investments	2,320,692	927,821	1,881,142
Accounts receivable	2,130,686	1,625,090	1,708,829
Taxation recoverable	25,264	14,197	18,504
Inventories	482,265	413,533	355,424
	<u>4,958,907</u>	<u>2,980,641</u>	<u>3,963,899</u>
Current Liabilities			
Bank overdrafts and demand loans	(301,477)	(186,354)	(153,216)
Taxation	(121,466)	(120,850)	(124,595)
Accounts payable and other liabilities	(2,487,754)	(1,882,103)	(2,046,421)
Due to related company	(106,156)	(89,037)	(96,106)
	<u>(3,016,853)</u>	<u>(2,278,344)</u>	<u>(2,420,338)</u>
Working Capital	<u>1,942,054</u>	<u>702,297</u>	<u>1,543,561</u>
Interest in Associates	95,726	73,132	91,485
Investments	463,958	542,338	413,945
Fixed assets	1,843,443	1,629,782	1,766,786
	<u>4,345,181</u>	<u>2,947,549</u>	<u>3,815,777</u>
Minority Interest	(270,589)	(238,051)	(241,763)
Long Term Loans	(197,002)	(138,390)	(206,258)
Deferred Taxation	(40,478)	(58,370)	(54,083)
Deferred Income	(39,015)	(28,094)	(42,914)
	<u>(3,798,097)</u>	<u>(2,484,644)</u>	<u>(3,270,759)</u>
SHAREHOLDERS' EQUITY			
Share Capital	18,702	18,702	18,702
Reserves	3,779,395	2,465,942	3,252,057
	<u>3,798,097</u>	<u>2,484,644</u>	<u>3,270,759</u>
Stockholders' funds per ordinary stock unit (see note 3)	<u>\$20.31</u>	<u>\$13.29</u>	<u>\$17.49</u>

GROUP PROFIT AND LOSS ACCOUNT 12 WEEKS ENDED MARCH 22, 2003

	Notes	Unaudited 12 weeks ended March 22, 2003	Unaudited 12 weeks ended March 23, 2002
		\$ 000	\$ 000
Gross revenue	2	3,801,867	3,195,293
Expenses		(3,623,575)	(3,039,469)
		<u>178,292</u>	<u>155,824</u>
Depreciation and amortisation		(63,571)	(53,599)
Net loss from fluctuations in exchange rates		(9,879)	(4,363)
Finance cost		(4,854)	(3,814)
Share of profit in associated companies		118	-
Gains on disposal of fixed assets and investments		325,627	11,283
Profit before taxation		<u>425,733</u>	<u>105,331</u>
Taxation		(21,112)	(50,202)
Profit after taxation		<u>404,621</u>	<u>55,129</u>
Minority Interests		(7,223)	(18,093)
Profit for the period attributable to the group		<u>397,398</u>	<u>37,036</u>
Earnings per ordinary stock unit, cents:	3	<u>212.49</u>	<u>19.80</u>

GROUP STATEMENT OF CHANGES IN EQUITY 12 WEEKS ENDED MARCH 22, 2003

	Share Capital \$ 000	Share Premium \$ 000	Capital Reserves \$ 000	Unappropriated Profits \$ 000	Total \$ 000
Balances at December 31, 2001	18,702	135,087	1,467,078	819,645	2,440,512
Exchange gains not recognised in the group profit and loss account			7,096		7,096*
Profit for the period attributable to the group				37,036	37,036*
Balances at March 23, 2002	<u>18,702</u>	<u>135,087</u>	<u>1,474,174</u>	<u>856,681</u>	<u>2,484,644</u>
Balances at December 31, 2002	18,702	135,087	1,742,933	1,374,037	3,270,759
Exchange gains not recognised in the group profit and loss account			129,940		129,940*
Profit for the period attributable to the group				397,398	397,398*
Balances at March 22, 2003	<u>18,702</u>	<u>135,087</u>	<u>1,872,873</u>	<u>1,771,435</u>	<u>3,798,097</u>

*Total recognised gains - \$527,338,000 (2002 gains - \$44,132,000).

GROUP STATEMENT OF CASH FLOWS 12 WEEKS ENDED MARCH 22, 2003

	Unaudited 12 weeks ended March 22, 2003	Unaudited 12 weeks ended March 23, 2002
	\$ 000	\$ 000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit for the period attributable to the group	397,398	37,036
Items not affecting cash:		
Gains on disposal of fixed assets and investments	(325,627)	(11,283)
Other items	51,938	60,809
	<u>123,709</u>	<u>86,562</u>
(Increase)/decrease in non-cash working capital	(105,281)	43,094
CASH PROVIDED BY OPERATING ACTIVITIES	<u>18,428</u>	<u>129,656</u>
CASH PROVIDED BY/(USED IN) INVESTMENT ACTIVITIES	<u>282,806</u>	<u>(15,010)</u>
CASH PROVIDED BY FINANCING ACTIVITIES	<u>138,316</u>	<u>11,610</u>
Net increase in cash resources	439,550	126,256
Cash resources at beginning of the period	1,881,142	801,565
Cash resources at end of the period	<u>2,320,692</u>	<u>927,821</u>

NOTES:

- There were no significant changes to the Group's operations for the period under review.
- Gross revenue comprises the Group's sales of goods and services, commissions earned on consignment sales net of returns, U.K. Value Added Tax and General Consumption Tax, investment and other income.
- Earnings per stock unit and stockholders' funds per stock unit are calculated by dividing profit attributable to the group and stockholders' funds, respectively, by 187,024,006 stock units of 10 cents each.
- The main activities of the Group during the period consisted of the cultivation, marketing and distribution of bananas and other fresh produce locally and overseas, juice manufacturing and distribution, shipping and the holding of investments.
- The same accounting policies and methods of computation are followed as those used for the December 31, 2002 audited financial statements.
- Overseas revenues and expenses have been translated at effective exchange rates of J\$82.37 (2002: J\$66.42) to £1.00 and J\$52.49 (2002: J\$47.44) to US\$1.00.

Adjustments have been made for exchange gains and losses on foreign currency assets and liabilities at March 22, 2003 and March 23, 2002 based upon the following exchange rates:

	J\$/£	J\$/US\$
March 22, 2003	85.34	54.93
December 31, 2002	79.89	50.55
March 23, 2002	66.94	47.57
December 31, 2001	66.76	47.17

- There are significant seasonal variations in some of the Group's activities, and so the results for any period are not necessarily indicative of the final results for the whole year.

On behalf of the Board


C. H. Johnston Chairman


M. Hall Managing Director
May 6, 2003